



Lenihan | Sotheby's
INTERNATIONAL REALTY

2022 QUARTER THREE
MARKET REPORT
LOUISVILLE, KENTUCKY



Homes in all price points	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	5,503	4,689	↓ 14%
Average Sales Price	\$284,098	\$305,685	↑ 8%
Average Price per Sq. Ft.	\$163.80	\$214.74	↑ 27%
Average Days on Market	18	23	↑ 28%

Homes \$400,00 and up	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	878	955	↑ 9%
Number of Listings	1,628	1,901	↑ 17%
Average Days on Market	29	26	↓ 10%



Area 3

Indian Hills/Clifton/Crescent Hill/St. Matthews

	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	276	259	↓ 6%
Average Sales Price	\$375,335	\$381,925	↑ 1%
Average Price per Sq. Ft.	\$196.98	\$212.82	↑ 7%
Average Days on Market	17	15	↓ 11%



Area 9

Glenview/Anchorage/Prospect

	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	439	345	↓ 21%
Average Sales Price	\$432,200	\$451,159	↑ 4%
Average Price per Sq. Ft.	\$193.08	\$205.87	↑ 7%
Average Days on Market	16	12	↓ 25%



North Oldham County

	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	135	149	↑ 10%
Average Sales Price	\$412,984	\$513,740	↑ 21%
Average Price per Sq. Ft.	\$180.25	\$211.09	↑ 17%
Average Days on Market	13	15	↑ 15%



South Oldham County

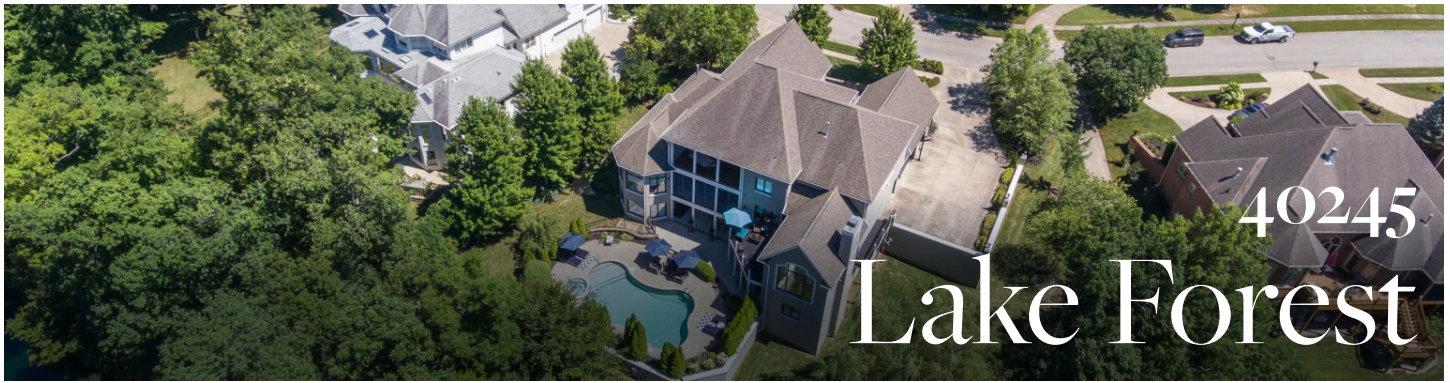
	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	159	139	↓ 12%
Average Sales Price	\$435,059	\$423,433	↓ 3%
Average Price per Sq. Ft.	\$193.08	\$208.69	↑ 8%
Average Days on Market	12	16	↑ 33%



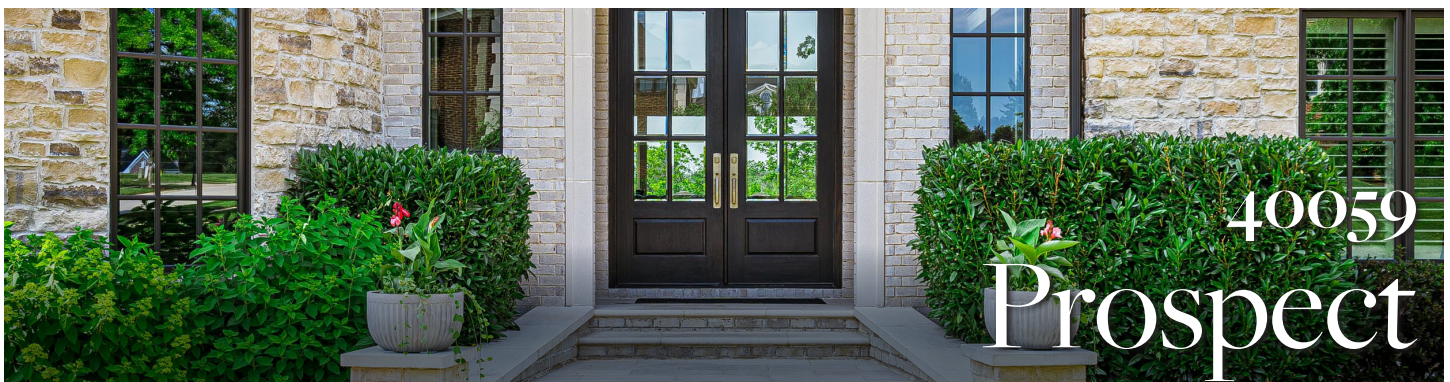
	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	134	99	↓ 26%
Average Sales Price	\$396,316	\$435,998	↑ 10%
Average Price per Sq. Ft.	\$208.98	\$222.18	↑ 6%
Average Days on Market	14	19	↓ 35%



	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	171	153	↓ 11%
Average Sales Price	\$405,243	\$439,981	↑ 9%
Average Price per Sq. Ft.	\$204.11	\$223.77	↑ 10%
Average Days on Market	18	13	↓ 28%



	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	257	189	↓ 26%
Average Sales Price	\$443,870	\$474,574	↑ 7%
Average Price per Sq. Ft.	\$180.75	\$195.94	↑ 8%
Average Days on Market	12	16	↑ 33%



	Q3 2021	Q3 2022	CHANGE YEAR OVER YEAR
Number of Sales	137	118	↓ 13%
Average Sales Price	\$632,598	\$665,324	↑ 5%
Average Price per Sq. Ft.	\$223.23	\$242.97	↑ 9%
Average Days on Market	23	16	↓ 30%

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3803 Brownsboro Road
Louisville, KY 40207
502.899.2129
lsir.com